

BackupEDGE 3.0 is Available

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A SPECIAL NOTE

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BackupEDGE 3.0 Information

We're very pleased to announce that BackupEDGE 03.00.00 is now shipping. It has actually been shipping since early April and is now in **build 3**, but we held off on the newsletter and official notification until we could get documentation, the website and the on-line registration system updated and tested.

The **3.0 Price List** is in effect. See pages 2 and 3 of this newsletter for additional information, and to check to see if you or your clients are eligible for a free or reduced-price upgrade. Please save these pages for reference.

Media kits are not yet available. All products are download-only from our website at this time.

New Features in 3.0

Here's a summary of the major new features in BackupEDGE 3.0.

- **MySQL Hot Backups**
- **Blu-ray Disc™ BD-RE support**
- **Multiple archives per medium on...**
 - Tape media
 - Blu-ray BD-RE re-writable media
 - DVD-RAM and DVD+RW re-writable media
 - Iomega REV media
- **D-to*-to-* Backups**
Quick backup to something fast, like a removable disk, FTP, or REV Resource, then an automatic copy sent to a second resource after the backup window closes.

- **All New Scheduler**
allowing easy creation of even the most complicated backup schemes, multiple week rotations, etc. For instance, even the *Basic Schedule* could have all of the following defined:
 - Master Backup last day of year.
 - Master Backup first day of each month.
 - Master Backup 15th day of each month.
 - Differential backup every weekday.

There are far more combinations available but you get the idea. This combines with new archive expiration time settings to allow more flexible data protection.

- **Upgraded Web Based Administration**
Unlike the 2.x release, no special files are necessary to use the new web interface. Simply enable it and then browse to port 3946 on the server with **https**. A new color scheme is now in use.

BackupEDGE 2.x Continues

We recognize that some companies have a longer qualification process for new releases.

We are continuing to support, update (we are now at 02.03.01 build 6) and license a few 2.x SKUs (see page 2) to allow for an easy transition. These SKUs are now at 3.0 pricing.

All 2.x SKUs ordered at the new price are eligible for a no-charge upgrade to 3.0 for one year after activation.

A Note about UPS Batteries

A long time friend and partner has started up a battery recycling business. If you or a client have lots of batteries to recycle and no good place to send them, click [HERE](#).

New Amazon S3 Pricing

Amazon Web Services has lowered pricing on cloud storage, so we've lowered the cost of BackupEDGE storage to Amazon S3.

We've **doubled** the amount of on-line storage allowed in the base monthly price from 25GB to **50GB**.

We've also **increased** the uploads and downloads included in the base monthly price **25%** from 40GB to **50GB**.

We've **lowered** the per-GB charges after 50GB of online storage to **20¢/GB** and uploads after 50GB to **10¢/GB**, while downloads remain at 20¢/GB after the first 50GB.

Amazon S3 Notes

The \$30 monthly fee remains the same and **includes** support and maintenance on the BackupEDGE license of record for this account, which provides \$200/yr in additional value when used with BackupEDGE 3.0.

The \$30 monthly fee is **pro-rated**. You only pay for the days you use, so we encourage you to try out this storage format if you have enough bandwidth. For example...

- *if you enable the service in the middle of a month you'll only be charged about half the monthly fee.*
- *if you try out the service for three days and then discontinue it, you'll get a refund of the unused days and it will cost you about \$3, or about a buck per day.*

If you use it for a few months and then discontinue, you'll be pro-rated and refunded for the portion of the final month's charges that you don't use.

Browse [here](#) for more information and to register.

BackupEDGE 3.0 Pricing

BackupEDGE 3.0 pricing^(a) is now in effect. All BackupEDGE 2.x and 3.0 Licenses are now delivered via printed or emailed License Form only, i.e. no media is shipped unless a media kit BE3MKT is ordered. 2.x media kits (installation CD-ROM images) are download-only.

SKU	Description	Old Retail	New MSRP (b)	NOTE
Commercial Retail Licenses				
	BackupEDGE 3.0 Licenses install and activate on: Linux 2.6.x / 2.4.x (Intel IA32/EM64T/AMD64) SCO OpenServer 6.0.0 SCO OpenServer 5.0.5 - 5.0.7 / 5.0.7V SCO UnixWare 7.1.3 - 7.1.4			
BE3REL	BackupEDGE 3.0 Retail License	\$400.00	\$500.00	c
BE3SUL	BackupEDGE 3.0 Interim Product Upgrade License: 2009 Retail Activations only.	-	100.00	d
BE3PUL	BackupEDGE 3.0 Product Upgrade License: from 2.x only - not under a current Support / Maintenance Subscription.	160.00	250.00	e
BE3CUL	BackupEDGE 3.0 Competitive Upgrade License: restrictions apply	260.00	350.00	f
BE3ENC	BackupEDGE 3.0 Encryption Supplement License: 2.x Encryption Licenses will be upgraded at no charge with any License Upgrade by request.	160.00	150.00	
BE3MKT	BackupEDGE 3.0 Media Kit: CD-ROM in mailer. All docs on-line or on CD-ROM.	20.00	20.00	
BE3SUP	BackupEDGE 3.0 Annual Support / Maintenance Subscription: Valid for 3.0 Licenses only.	-	200.00	g
Non-Profit/ Charity Licenses (See eligibility requirements on the Microlite Web Site)				
BE3RELNP	Non-Profit / Charity / Educational version of BE3REL	\$300.00	\$400.00	c
BE3SULNP	Non-Profit / Charity / Educational version of BE3SUL	-	\$100.00	d
BE3PULNP	Non-Profit / Charity / Educational version of BE3PUL	120.00	\$200.00	e
BE3CULNP	Non-Profit / Charity / Educational version of BE3CUL	220.00	\$280.00	f
BE3SUPNP	Non-Profit / Charity / Educational version of BE3SUP	-	\$160.00	g
Legacy 2.x Licenses				
MB2SI	BackupEDGE 2.x Retail License	\$400.00	\$500.00	h
MB2EL	BackupEDGE 2.x Encryption Supplement License	160.00	150.00	
TSC1Y	BackupEDGE 2.x Annual Support / Maintenance Subscription: Valid for 2.x Licenses only.	160.00	250.00	i

a - All prices listed are in US dollars. All other SKUs are retired and discontinued.

b - Manufacturer's Suggested Retail Price.

c - Retail BackupEDGE 3.0 Licenses include a one year Support / Maintenance Subscription.

d - BackupEDGE 2.x Retail Licenses first activated between January 1, 2009 and October 31, 2009 are eligible for a \$100 (price-difference only) upgrade to BackupEDGE 3.0 and must be purchased, registered and activated within 1 year of the original activation or by May 31, 2010, whichever is later. Support / Maintenance ends one year after original 2.x activation. This SKU will be retired October 31, 2010. We recommend purchasing BE3PUL instead, which provides the Upgrade **and** a Support / Maintenance Subscription for these Licenses.

e - Applies to Upgrades from BackupEDGE 2.x Licenses not under a current Support / Maintenance Subscription. Includes one year Support / Maintenance Subscription. Old BackupEDGE serial number required for activation.

f - Competitive Upgrades are for those wishing to switch to BackupEDGE from retail copies of ARCserve, Arkeia, BRU, Lone-Tar, NetBackup, NetVault, TapeWare, Zmanda and similar products. ARCserve Lite, open source

software and things that come free with tape drives or the operating system do not qualify. Includes one year Support / Maintenance Subscription. Proof of purchase of the product being upgraded required for activation.

- g - Support / Maintenance Subscriptions are for BackupEDGE 3.x clients wishing to renew, so this SKU need not be ordered until approximately one year after 3.x first customer shipments. This SKU is NOT available to BackupEDGE 2.x licensees, who need TSC1Y. Valid 3.x Serial number and operating system release information required to order.
- h - MB2SI includes a one year Support / Maintenance Subscription. License may be upgraded to a 3.0 release at any time for one year after activation. This SKU will be available only until July 31, 2010.
- i - Support / Maintenance Subscriptions for legacy BackupEDGE 2.x clients wishing to renew will be available at new pricing. Anyone ordering this Subscription may upgrade to 3.0 upon request at no additional charge during the course of the Subscription. Valid 2.x Serial number and operating system release information required to order.

BackupEDGE 2.x Licenses first activated after November 1, 2009, and Licenses under a current Support / Maintenance Subscription, are eligible for a free upgrade to BackupEDGE 3.0. End-user must contact Microlite Corporation before May 31, 2010 to get the free Upgrade License. Support / Maintenance Subscription ends one year after original 2.x activation.

BackupEDGE 1.x Licenses are all over six years old and not eligible for an upgrade. A new license must be purchased.

BackupEDGE 3.0 Eligibility Requirements

Requirements table for clients wishing to license BackupEDGE 3.0. Determine the status of the client in the column on the left, then the License required in the column on the right. Listed in price order, highest to lowest.

If the end user...	Required BackupEDGE 3.0 License
has a BackupEDGE 01.02.04 or earlier License and is not under a Support / Maintenance Subscription.	BE3REL BackupEDGE 3.x Retail License.
does not have a licensed copy of BackupEDGE and does not own a competitive product from the list on page 2 note f.	BE3REL BackupEDGE 3.x Retail License.
does not have a licensed copy of BackupEDGE but does own a competitive product from the list on page 2 note f.	BE3CUL BackupEDGE 3.x Competitive Upgrade License.
has a BackupEDGE 2.x License first activated before January 1, 2009 that is not under a current Support / Maintenance Subscription.	BE3PUL BackupEDGE 3.x Product Upgrade License.
has a BackupEDGE 2.x Retail License first activated after January 1, 2009 and before October 31, 2009.	BE3SUL BackupEDGE 3.x Interim Product Upgrade License. Support will expire one year after the original 2.x activation date. Recommend purchase of BE3PUL instead.
has a BackupEDGE 2.x Retail License first activated after November 1, 2009.	Entitled to a no-charge upgrade to a BackupEDGE 3.x License, with free Support and Maintenance for 1 year from the original 2.x activation date.
has a BackupEDGE 2.x Upgrade License or competitive upgrade license first activated after January 1, 2009.	Entitled to a no-charge upgrade to a BackupEDGE 3.x License, with free Support and Maintenance for 1 year from the original 2.x upgrade activation date.
has a BackupEDGE 2.x License under a current Support / Maintenance Subscription as of February 1, 2010.	Entitled to a no-charge upgrade to a BackupEDGE 3.x License, with free Support and Maintenance for 1 year from the current 2.x Subscription start date.

End-users eligible for a no-charge upgrade **must** contact Microlite Corporation prior to May 31, 2010.

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